# Fiscal Multipliers Liquidity Traps and Currency Unions

Emmanuel Farhi, Harvard Iván Werning, MIT

- Monetary policy constraints...
  - ZLB liquidity trap
  - currency union

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Q. Fiscal Stimulus?

A. Yes!

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- A. Yes!

- Our goal: revisit
  - compare trap to unions (local vs. national multipliers)
  - inspect mechanism: closed forms

### Our Paper

- Important other studies
- Distinguishing features...
  - closed forms
  - comprehensive treatment under one roof
    - open economy vs. liquidity trap
    - incomplete/complete markets
    - liquidity constraints
  - role of transfers

#### What We Do

New Keynesian model

- Arbitrary government spending process
- Closed-form solution for fiscal multipliers
- Focus on liquidity traps and currency unions

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- Liquidity traps (fixed interest rate)
  - large multipliers > 1
  - larger with...
    - price flexibility
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#### Main Results

- Liquidity traps (fixed interest rate)
  - large multipliers > 1
  - larger with...
    - price flexibility
    - backloading
- Currency union (also, fixed interest rate but)...
  - small multipliers < 1
  - larger with...
    - price rigidity
    - outside transfers

#### Income Effects

Price effects vs. Income effects?

Transfer multipliers: G paid by outside

 Non-Ricardian effects from liquidity constrained agents

## Liquidity Trap

### Liquidity Trap

- Closed economy New Keynesian model
- Zero lower bound
- Continuous time
  - tractable
  - more insightful e.g. at t=0

$$\int_{0}^{\infty} e^{-\rho t} \left[ \frac{C_{t}^{1-\sigma}}{1-\sigma} + \chi \frac{G_{t}^{1-\sigma}}{1-\sigma} - \frac{N_{t}^{1+\phi}}{1+\phi} \right] dt,$$

$$\dot{D}_{t} = i_{t} D_{t} - P_{t} C_{t} + W_{t} N_{t} + \Pi_{t} + T_{t}$$

$$C_{t} = \left( \int_{0}^{1} C_{t}(j)^{\frac{\epsilon-1}{\epsilon}} dj \right)^{\frac{\epsilon}{\epsilon-1}}$$

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$$Y_t(j) = A_t N_t(j)$$

+ Calvo pricing

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$$\dot{\pi}_t = \rho \pi_t - \kappa \left( c_t + (1 - \xi) g_t \right)$$

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$$\dot{\pi}_t = \rho \pi_t - \kappa \left( c_t + (1 - \xi) g_t \right)$$

$$\left(\text{where } \xi = \frac{\hat{\sigma}}{\hat{\sigma} + \phi}\right)$$

• Keeping  $\{i_t\}$  fixed as we vary  $\{g_t\}$ 

$$c_t = \tilde{c}_t + \int_0^\infty \alpha_s^c g_{t+s} ds$$

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 Multipliers

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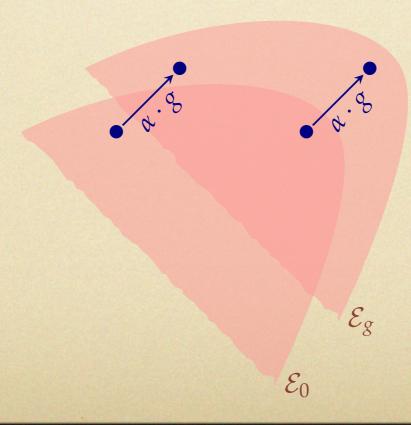
equilibrium with  $g_t = 0$  for all t

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• Keeping  $\{i_t\}$  fixed as we vary  $\{g_t\}$ 

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### Fiscal Multipliers

$$\nu = \frac{\rho - \sqrt{\rho^2 + 4\kappa\hat{\sigma}^{-1}}}{2}$$

$$\bar{v} = \frac{\rho + \sqrt{\rho^2 + 4\kappa\hat{\sigma}^{-1}}}{2}$$

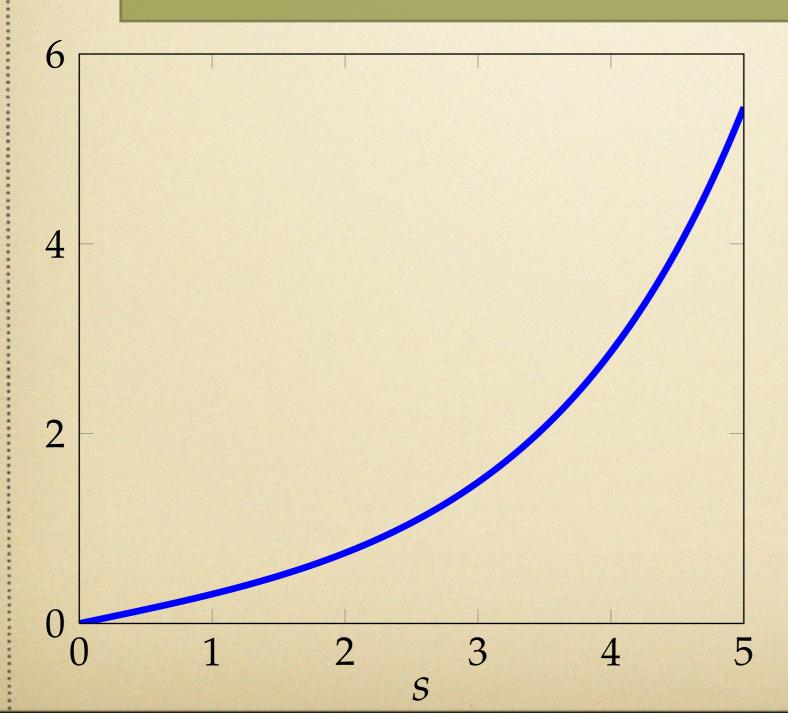
#### Proposition (Fiscal Multipliers).

Fiscal multipliers are given by

$$\alpha_s^c = \hat{\sigma}^{-1} \kappa (1 - \xi) e^{-\bar{\nu}s} \frac{e^{(\bar{\nu} - \nu)s} - 1}{\bar{\nu} - \nu}$$

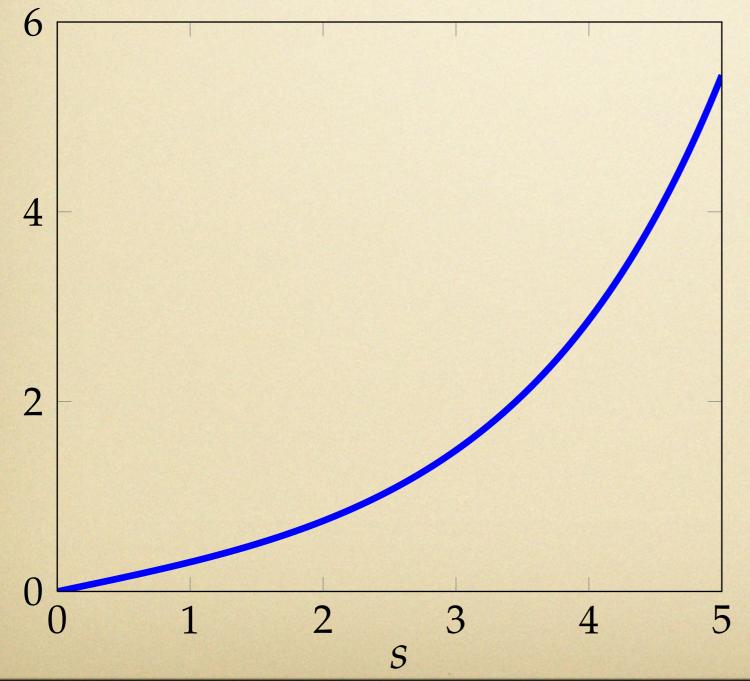
$$c_t = \tilde{c}_t + \int_0^\infty \alpha_s^c g_{t+s} ds$$

$$\alpha_s^c = \frac{\kappa}{\hat{\sigma}} (1 - \xi) \frac{e^{-\nu s} - e^{-\bar{\nu}s}}{\bar{\nu} + |\nu|}$$



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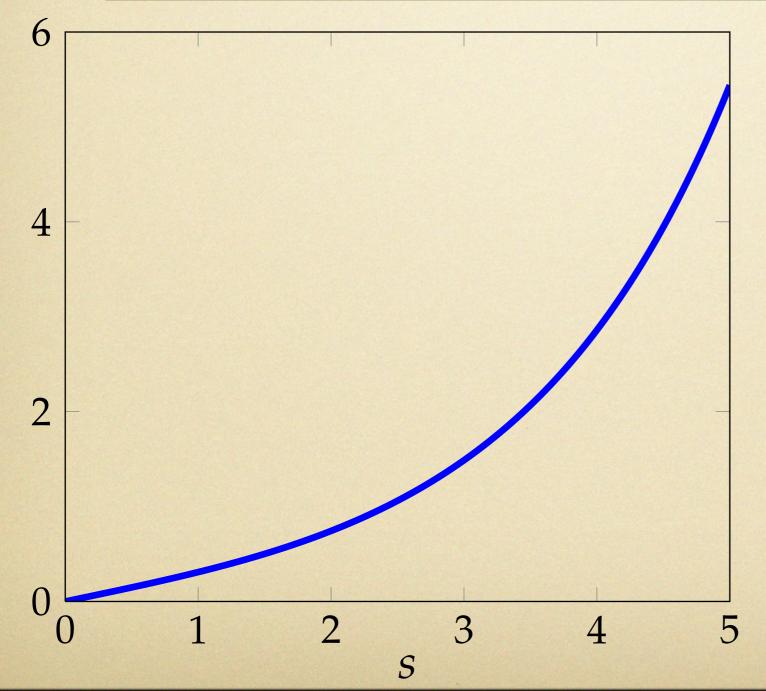
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• Output Multiplier > 1

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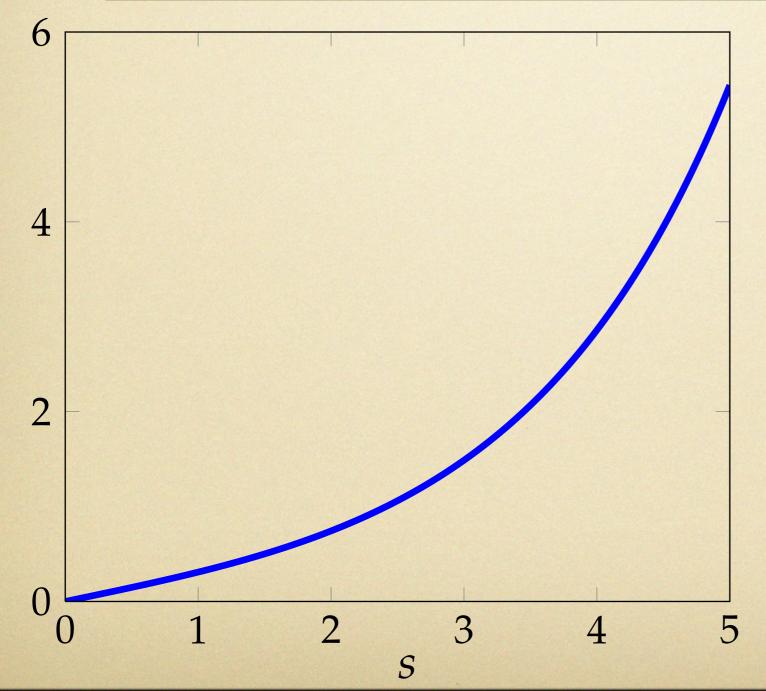
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- Output Multiplier > 1
- Results

$$c_t = \tilde{c}_t + \int_0^\infty \alpha_s^c g_{t+s} ds$$

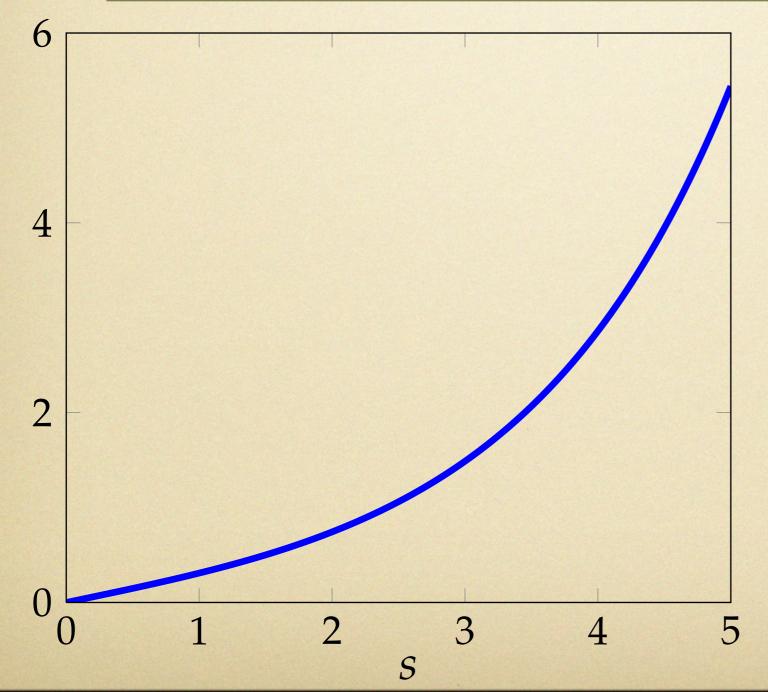
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  - price flexibility

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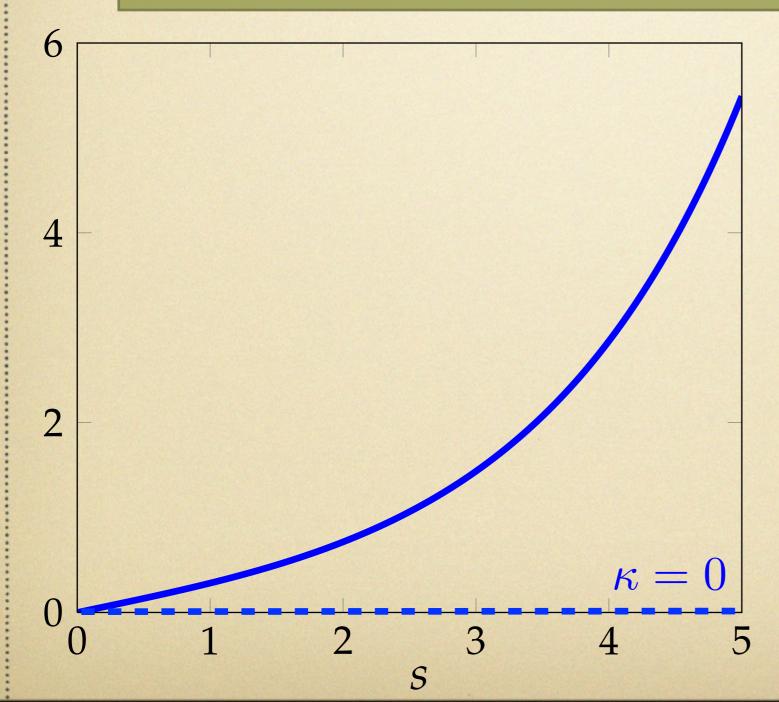
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  - backloading

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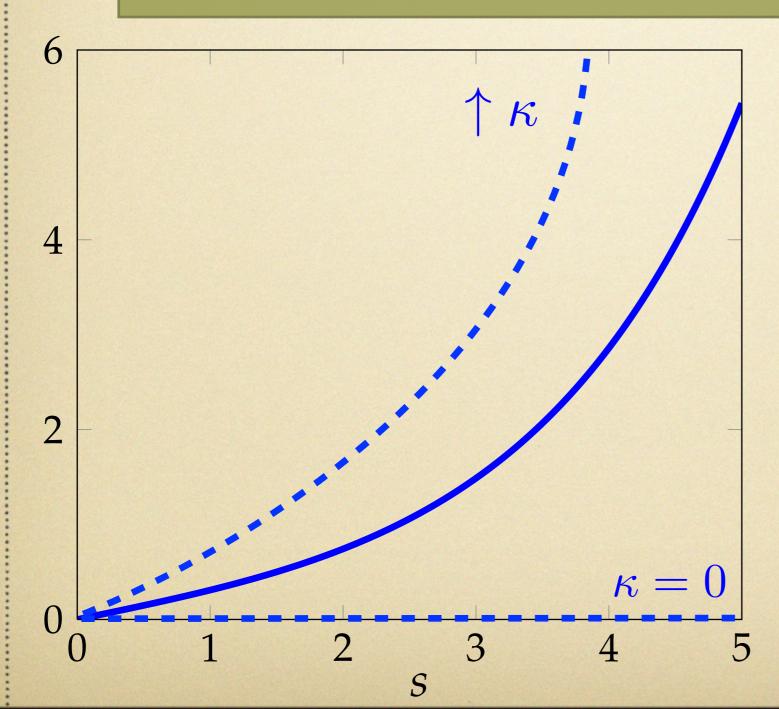
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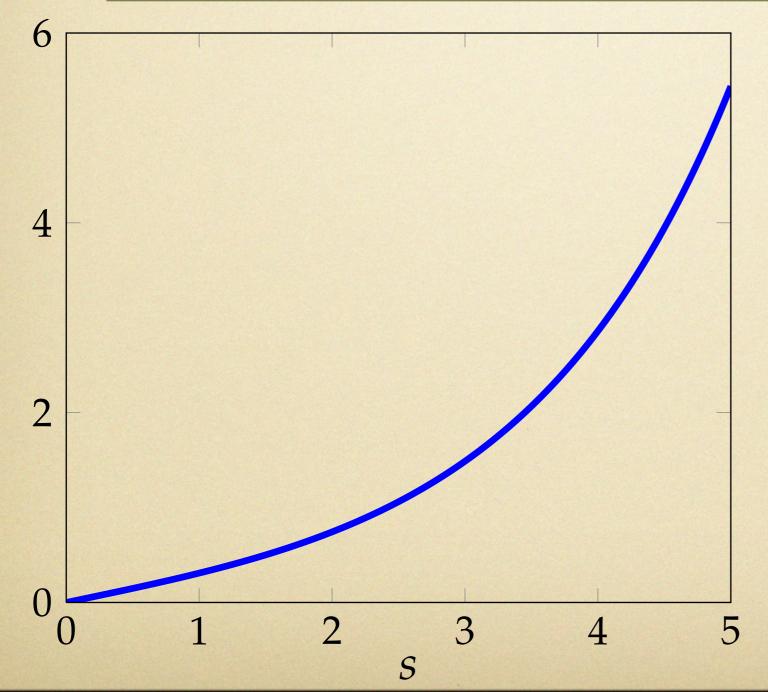
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### Takeaway

- Multipliers large, but work through inflation
- Realistic?
  - well anchored inflation
  - very sticky prices
  - relies on substitution effect

- Income effects? Old Keynesian?
- Come back to this later...

### Currency Union

### Setup

- Similar to closed economy...
- Continuum of small open economies
- Goods differentiated by variety and country
- Home bias in consumption
- Financial markets:
  - complete markets
  - incomplete markets
- Government spending on domestic goods (for now)

#### Differentiated Goods

Consumption aggregates

Consumption aggregates
$$C_{t} = \left[ (1 - \alpha)^{\frac{1}{\eta}} C_{H,t}^{\frac{\eta - 1}{\eta}} + \alpha^{\frac{1}{\eta}} C_{F,t}^{\frac{\eta - 1}{\eta}} \right]^{\frac{\eta}{\eta - 1}}$$

$$C_{H,t} = \left( \int_{0}^{1} C_{H,t}(j)^{\frac{\epsilon - 1}{\epsilon}} dj \right)^{\frac{\epsilon}{\epsilon - 1}} \qquad C_{F,t} = \left( \int_{0}^{1} C_{i,t}^{\frac{\gamma - 1}{\eta}} di \right)^{\frac{\gamma}{\gamma - 1}}$$

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(country i and variety j)

#### Differentiated Goods

Price Indices

$$P_{t} = \left[ (1 - \alpha) P_{H,t}^{1-\eta} + \alpha P_{F,t}^{1-\eta} \right]^{\frac{1}{1-\eta}}$$

$$P_{H,t} = \left( \int_{0}^{1} P_{H,t}(j)^{1-\epsilon} dj \right)^{\frac{1}{1-\epsilon}} \qquad P_{F,t} = \left( \int_{0}^{1} P_{i,t}^{1-\gamma} di \right)^{\frac{1}{1-\epsilon}}$$

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## Currency Union

- Small open economy
  - fixed exchange rate
  - differentiated goods by country
  - home bias or NT goods
  - financial markets
    - complete markets
    - incomplete markets

# Currency Union

- Small open economy
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# Currency Union

$$\dot{c}_t = -\hat{\sigma}^{-1}\pi_{H,t}$$
  $\left(c_t = -\hat{\sigma}^{-1}p_{H,t}\right)$   
 $c_0 = 0$   
 $\dot{\pi}_{H,t} = \rho \pi_{H,t} - \kappa(c_t + (1 - \xi)g_t)$ 

$$c_t = \int_0^\infty \alpha_s^{c,t,CM} g_s ds$$

- Now...
  - past g<sub>t</sub> affects current variables
  - terms of trade (cumulated inflation)

#### Defining Fiscal Multipliers

$$c_{t} = \int_{-t}^{\infty} \alpha_{s}^{c,t,CM} g_{t+s} ds$$

$$\pi_{H,t} = \int_{-t}^{\infty} \alpha_{s}^{\pi,t,CM} g_{t+s} ds$$

- Difference here...
  - past government spending
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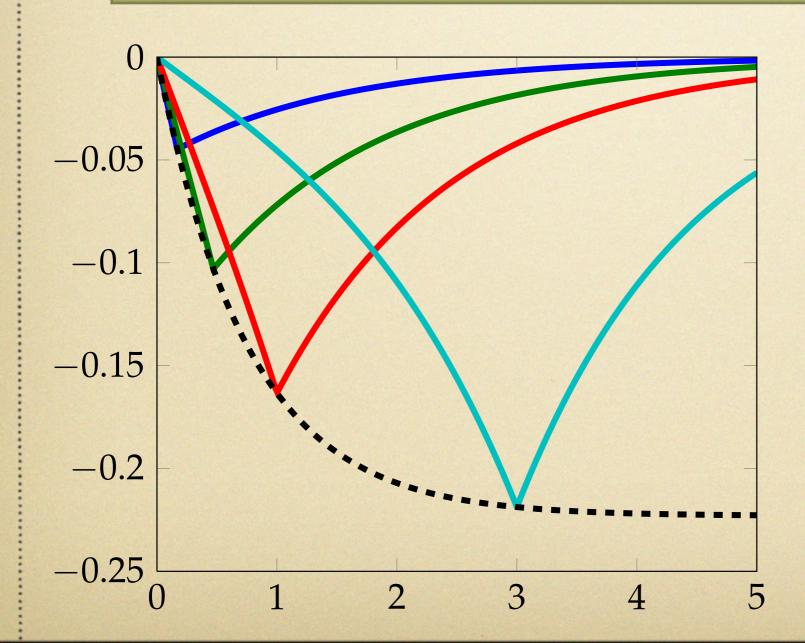
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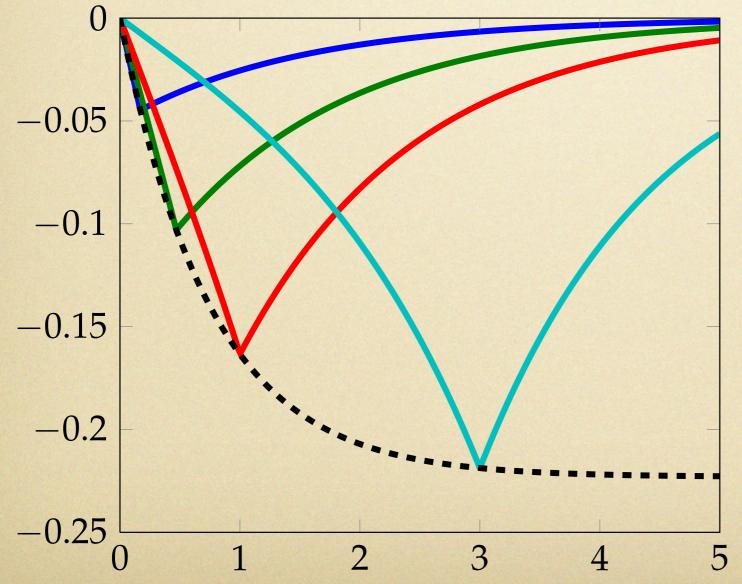
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$$\alpha_s^{c,t,CM} = \begin{cases} -\hat{\sigma}^{-1}\kappa(1-\xi)e^{-\nu(s)}\frac{1-e^{(\nu-\bar{\nu})(s+t)}}{\bar{\nu}-\nu} & s < 0\\ -\hat{\sigma}^{-1}\kappa(1-\xi)e^{-\bar{\nu}(s)}\frac{1-e^{-(\bar{\nu}-\nu)t}}{\bar{\nu}-\nu} & s \ge 0 \end{cases}$$



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- Output Multiplier < 1
- Now...
  - past spending effect
  - competitivenessfrom cumulatedinflation
  - frontloading

#### Liquidity Trap \( \neq \text{Currency Union} \)

- Both fix interest rates
- Why difference?
  - liquidity trap = closed economy limit of open economy...
  - ...but implicit initial devaluation

$$e_0 = \int_0^\infty \kappa (1 - \xi) e^{-\bar{\nu}s} \left( \frac{e^{(\bar{\nu} - \nu)s} - 1}{\bar{\nu} - \nu} \right) g_s ds$$

### Incomplete Markets

$$\alpha_s^{c,t,IM} = \alpha_s^{c,t,CM} + \delta_s^{c,t,IM}$$

- $\delta_s^{c,t,IM} = 0$  in CO case  $\sigma = \eta = \gamma = 1$
- Away from CO case,  $\delta_s^{c,t,IM}$ 
  - changes sign over time
  - depending on parameters:
    - first positive then negative...
    - ...or vice versa

### Spending Paid by Foreign

• Transfer from Foreign  $nfa_0 = \int_0^\infty e^{-\rho t} g_t dt$ 

#### Proposition (Spending Paid by Foreign).

In the Cole-Obstfeld case

$$\alpha_s^{c,t,PF} = \alpha_s^{c,t,CM} + \delta_s^{c,t,PF}$$

$$\delta_{s}^{c,t,PF} = \left[e^{\nu t} \frac{1-\alpha}{\alpha} - (1-e^{\nu t}) \frac{1}{1-\mathcal{G}} \frac{1}{\frac{1}{1-\mathcal{G}} + \phi}\right] \rho e^{-\rho(s+t)}$$

- Larger multiplier
- Local multiplier estimates

- Assume...
  - incomplete markets
  - transfer from outside

$$\hat{c_t} = \beta^{c,t} \text{nfa}_0$$

$$\beta^{c,t} = e^{\nu t} \left( \rho \frac{1 - \alpha}{\alpha} \right) + (1 - e^{\nu t}) \left( -\frac{\rho}{\frac{1}{1 - \mathcal{G}} + \phi} \right)$$

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Keynesian (+)

Neoclassical (-)

- Assume...
  - incomplete markets
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$$\hat{c_t} = \beta^{c,t} \text{nfa}_0$$

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Keynesian (+) Neoclassical (-)

- Spending paid by outsiders  $nfa_0 = \int_0^\infty e^{-\rho t} g_t dt$ 
  - larger multiplier in shorter run
  - similar to capital inflow

- Limit as economy is closed
  - infinite transfer multiplier
- Limit as economy is fully open
  - zero transfer multiplier

Wide range

Follow Gali-LopezSalido-Valles (2007)

- Optimizers  $1 \chi$  and hand-to-mouth  $\chi$ 
  - hand-to-mouth (HM) consume labor income minus lump-sum tax
  - allow differential taxation of optimizers and hand-to-mouth

$$c_t = \int_{-t}^{\infty} \alpha_s^{c,t,HM} g_{t+s} ds$$

$$c_t = \tilde{\Theta}_n g_t + \int_{-t}^{\infty} \alpha_s^{c,t,HM} g_{t+s} ds$$

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$$\alpha_s^{c,t,HM} = \left(1 + \frac{\tilde{\Theta}_n}{1 - \xi}\right) \tilde{\alpha}_s^{c,t}$$

$$\tilde{\alpha}_{s}^{c,t} = \begin{cases} -\tilde{\sigma}^{-1}\kappa(1-\xi)e^{-\tilde{\nu}s}\frac{1-e^{(\tilde{\nu}-\tilde{\bar{\nu}})(s+t)}}{\tilde{\bar{\nu}}-\tilde{\nu}} & s < 0\\ -\tilde{\sigma}^{-1}\kappa(1-\xi)e^{-\tilde{\bar{\nu}}s}\frac{1-e^{-(\tilde{\nu}-\tilde{\bar{\nu}})t}}{\tilde{\bar{\nu}}-\tilde{\nu}} & s \geq 0 \end{cases}$$

$$c_t = \tilde{\Theta}_n g_t - \tilde{\Theta}_\tau t_t^r + \int_{-t}^{\infty} \alpha_s^{c,t,HM} g_{t+s} ds$$

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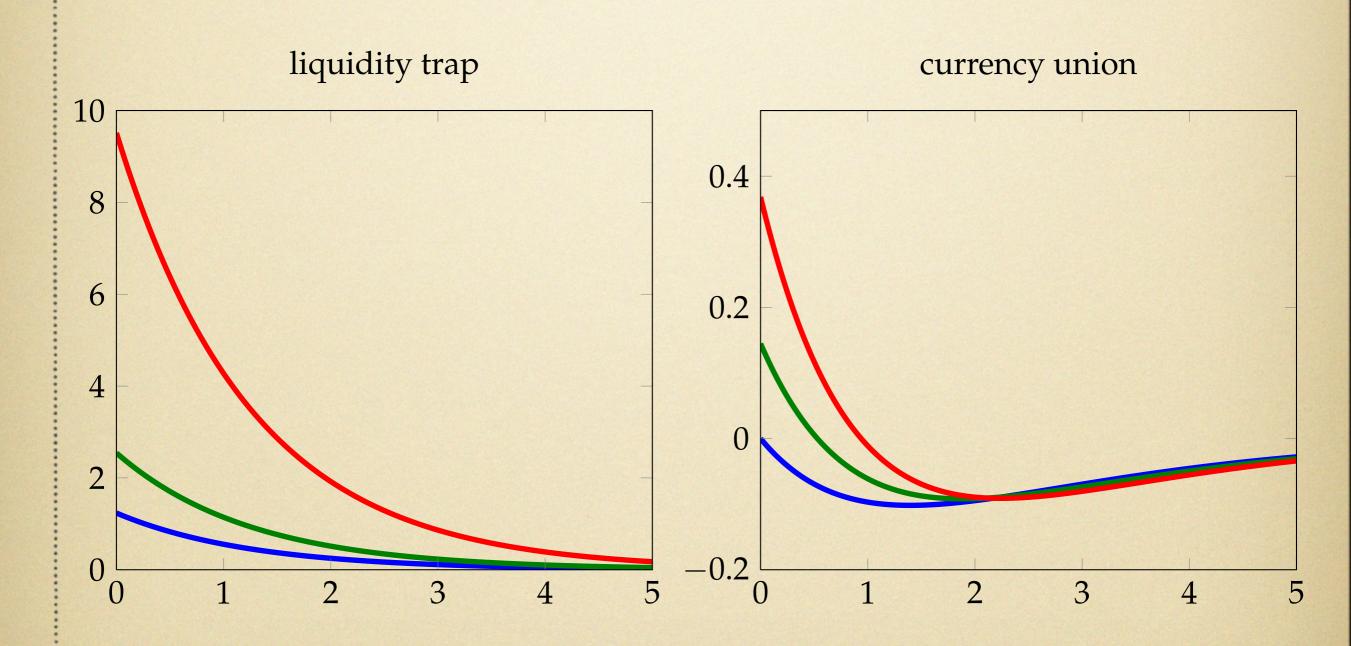
$$c_t = \tilde{\Theta}_n g_t - \tilde{\Theta}_\tau t_t^r + \int_{-t}^{\infty} \alpha_s^{c,t,HM} g_{t+s} ds - \int_{-t}^{\infty} \gamma_s^{c,t,HM} t_{t+s}^r ds$$

$$\alpha_s^{c,t,HM} = \left(1 + \frac{\tilde{\Theta}_n}{1 - \xi}\right) \tilde{\alpha}_s^{c,t} \qquad \gamma_s^{c,t,HM} = \frac{\tilde{\tilde{\Theta}}_\tau}{1 - \xi} \tilde{\alpha}_s^{c,t}$$

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### Timing of Deficits

- Set taxes on optimizers and hand-to-mouth to be equal
- Deficits matter (not just spending)
- t = 0 effect of back-loading taxes on multipliers
  - increase (Keynesian)
  - decrease (New-Keynesian)



## Takeaway

- Income vs. Substitution effects
  - hand to mouth agents: old Keynesian logic

- New Keynesian vs. Old Keynesian
- New Keynesian
  - bigger effect in liquidity trap
  - smaller in currency union
- Old Keynesian: increases in both

- Interaction
  - transfers from outsiders...
  - …liquidity constrained consumers or governments

Transfer multiplier

$$\rho \frac{1-\alpha}{\alpha}$$

- Interaction
  - transfers from outsiders...
  - …liquidity constrained consumers or governments

Transfer multiplier  $(\rho)^{1-\alpha}$ 

$$\rho$$
  $\frac{1-\alpha}{\alpha}$ 

### Lessons

- Local multiplier estimates
- Europe?

- Evidence on multipliers, regressions using...
  - historical time series (Barro-Redlick)
  - cross country, event studies, ...
  - panel (Auerbach-Gorodichenko, Ramey-Zubairy)
- Problem
  - identification of exogenous shocks
  - small samples

- Local multiplier estimates
  - cross-regional, diff-in-diff
  - instrumental variables:
    - returns to retirement funds (Shoag)
    - military procurement (Nakamura-Steinsson)
    - mafia (Acconcia-Corsetti-Simonelli)
    - US stimulus (ARRA)

• ....

$$Y_t = \alpha G_t + \varepsilon_t$$

- Pluses...
  - good identification -
  - more data

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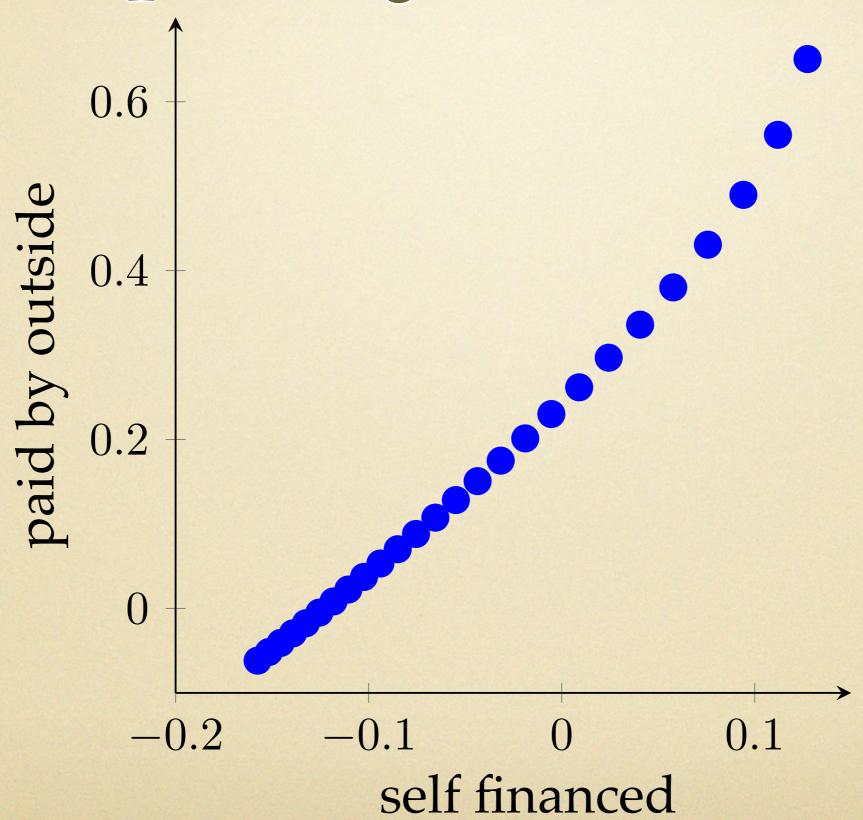
$$Y_t = \alpha G_t + \varepsilon_t$$

- Minuses
  - omitted variable: transfers
  - high estimates misleading for self financed national policies?

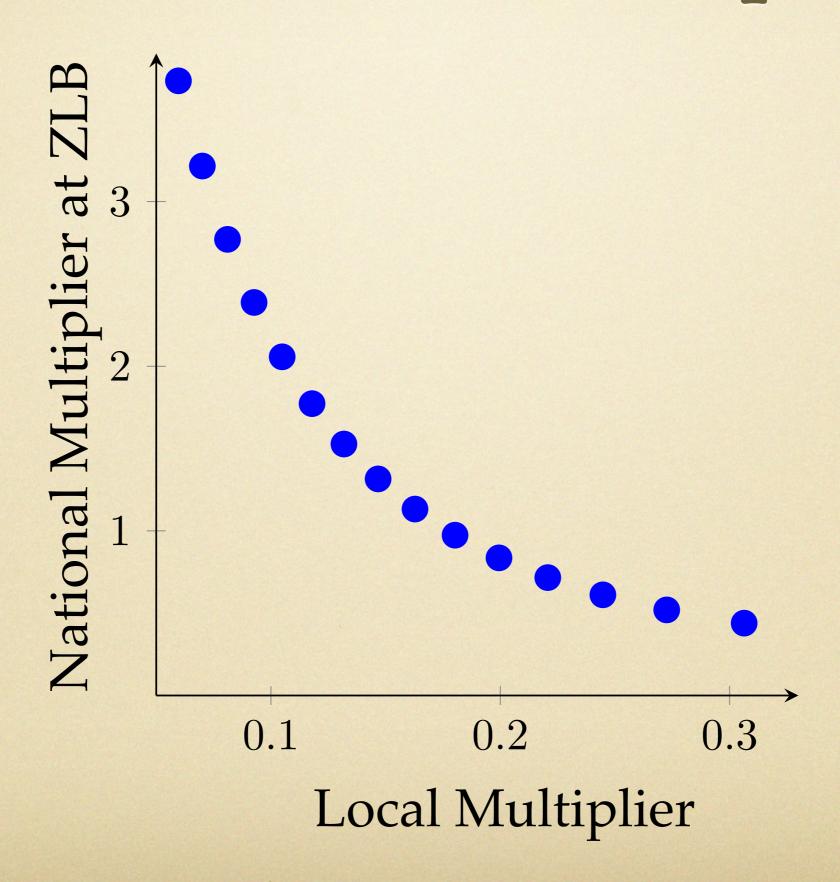
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$$Y_t = \alpha G_t + \beta T_t + \varepsilon_t$$

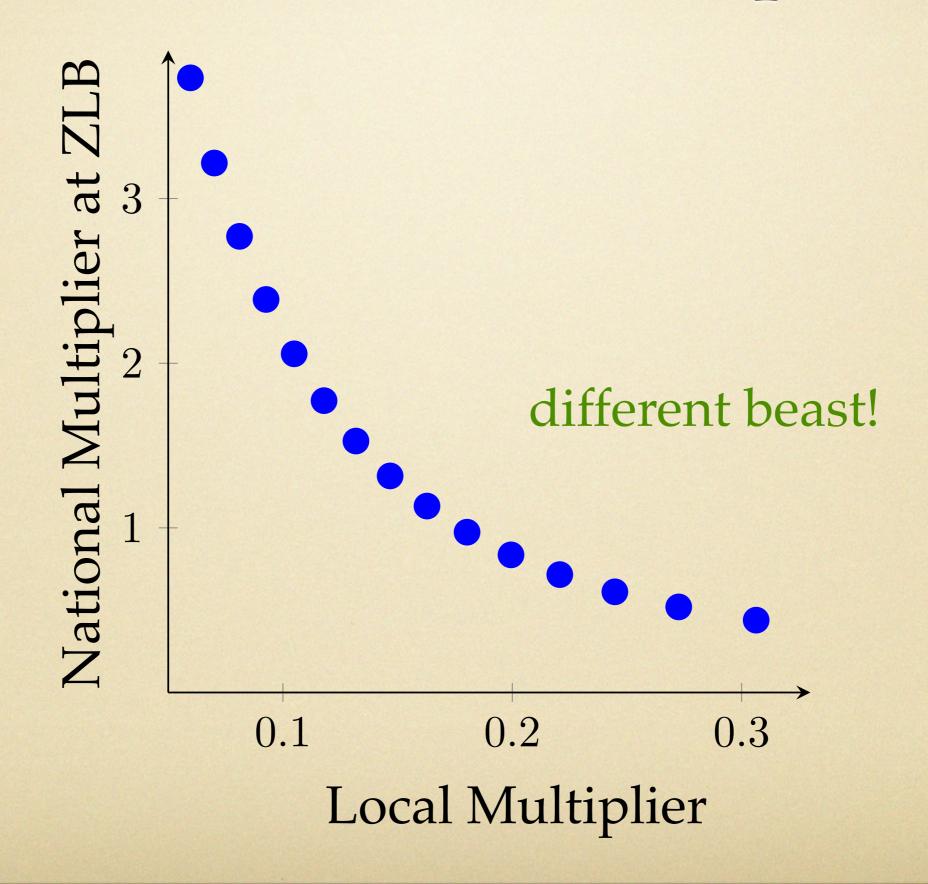
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#### ZLB vs. Local Multipliers



### ZLB vs. Local Multipliers



### Europe

- Fiscal policy within EMU outside EMU
- Importance of transfers...
  - spending without transfers, effects smaller
  - transfers without government consumption?

Last point: Fiscal Unions paper

### Conclusions

- Price Effects vs. Income Effects
  - price effects
    - opposite in trap vs. union (backloading vs. frontloading)
    - low if prices are sticky
  - income effects
    - transfers from abroad: national vs. local
    - credit constraints: similar in trap and union tighter link?

# Appendix Slides

#### Country Size and Aggregation

- So far: small open economy
- Next: larger countries
- Interpret countries  $i \in [0, x]$  as a single country
- Undertake same fiscal stimulus  $g_t^i$
- Two monetary policies at union level...
  - perfectly targets inflation
  - passive (liquidity trap)

### Inflation Targeting (Union)

Proposition (Large Countries, Inflation Targeting).
For Cole-Obstfeld preferences, if monetary policy targets union-wide inflation

$$c_{t}^{i} = -x(1-\xi)g_{t}^{i} + (1-x)\int_{-t}^{\infty} \alpha_{s}^{c,t,CM}g_{t+s}^{i}ds$$

$$c_{t}^{-i} = -(1-\xi)xg_{t}^{i} - x\int_{-t}^{\infty} \alpha_{s}^{c,t,CM}g_{t}^{i}ds$$

- Country size...weighted average
- Direct and indirect effects on other countries
- Germany and Europe in the 90's?

# Liquidity Trap (Union)

Proposition (Large Countries, Inflation Targeting). Cole-Obstfeld preferences and ZLB binding at union level

$$c_{t}^{i} = x \int_{t}^{\infty} \alpha_{s}^{c} g_{t+s}^{i} ds + (1-x) \int_{-t}^{\infty} \alpha_{s}^{c,t,CM} g_{t+s}^{i} ds$$

$$c_t^{-i} = xe^{\nu t} \int_0^\infty \alpha_s^c g_s^i ds$$

- Country size...weighted average
- Direct and indirect effects on other countries

## Fiscal Multipliers

$$\nu = \frac{\rho - \sqrt{\rho^2 + 4\kappa\hat{\sigma}^{-1}}}{2}$$

$$\bar{\nu} = \frac{\rho + \sqrt{\rho^2 + 4\kappa\hat{\sigma}^{-1}}}{2}$$

#### Proposition (Fiscal Multipliers).

Fiscal multipliers are given by

$$\alpha_s^c = \hat{\sigma}^{-1} \kappa (1 - \xi) e^{-\bar{\nu}s} \frac{e^{(\bar{\nu} - \nu)s} - 1}{\bar{\nu} - \nu}$$

- Instantaneous fiscal multiplier is zero  $\alpha_0^c = 0$
- Increasing and convex with horizon
- Grows unbounded  $\lim_{s\to\infty} \alpha_s^c = \infty$

### Fiscal Multipliers

#### Proposition (Fiscal Multipliers).

Fiscal multipliers are given by

$$\alpha_s^{c,t,CM} = \begin{cases} -\hat{\sigma}^{-1}\kappa(1-\xi)e^{-\nu s}\frac{1-e^{(\nu-\bar{\nu})(s+t)}}{\bar{\nu}-\nu} & s < 0\\ -\hat{\sigma}^{-1}\kappa(1-\xi)e^{-\bar{\nu}s}\frac{1-e^{-(\bar{\nu}-\nu)t}}{\bar{\nu}-\nu} & s \geq 0 \end{cases}$$

- Negative!
- As a function of horizon of spending:
  - V-shaped with peak for contemporaneous spending
  - zero for initial spending
  - zero for far in the future spending
- Size of negative peak increases with time
  - starts at zero
  - asymptotes to finite number