Spending effects of fiscal transfers in a pandemic

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Fiscal transfers during a pandemic

- Fiscal stimulus is important when monetary policy is constrained
- Impact of stimulus measures can vary depending on the context
- Covid-19 recession very different from previous recessions
 - Supply side restrictions
 - ► Infection risk
 - High saving rates

How do these factors impact the spending effect of fiscal transfers?

 \Rightarrow We evaluate the German child bonus using daily scanner data

Related literature

- Fiscal policy responses to Covid-19 pandemic
 - Unconditional transfers to households in US (Parker et al., 2022; Karger and Rajan, 2021; Baker et al., 2023; Chetty et al., 2023)
 - ► Large variation in MPCs between 10% and 46%
 - Typically find larger effects for liquidity-constrained HHs
- Interaction between pandemic and stabilization policies
 - Feedback between economic activity and infections in macro models with epidemiological dynamics (Kaplan et al., 2020; Eichenbaum et al., 2021)
 - Fiscal multiplier of military spending muted by stay-at-home orders (Auerbach et al., 2022)

The German child bonus

- Direct transfer to families on top of regular child benefit
 - ▶ 200€ per child in September 2020
 - ▶ 100€ per child in October 2020
 - ▶ 150€ per child in May 2021
 - ⇒ Average total transfer of 675€
- Payment date within the month depends on child benefit number
- Automatic bank transfer to child benefit recipients
- Announcement in June 2020 received much media attention
- Tax treatment implies rich households do not benefit Tax treatment

Data

- Scanner spending data (Source: GfK)
 - Detailed information on household purchases at daily frequency
 - Covers non-durable and semi-durable goods
 - Sample period: 2019 & July 2020 to June 2021
 - ▶ In-person and online shopping (12% of spending online)
 - Over 8000 households included in the sample
 - Roughly 20% of households have eligible children
- 7-day case incidence at county-day level (Source: RKI)
- Index at county-day level for Covid restrictions (Source: BMWI)
 - Closure of elementary, high schools and child care facilities
 - Closure of retail shops and restaurants
 - Mask mandates, night time curfews and social distance requirements



► Summary statistics: household level

► Summary statistics: county level

Identification using quasi-random payment dates

- 1 Date of receipt of child benefit from GfK survey in January '21
- ② Use this information to infer date of receipt of child bonus
- Identify spending response in daily GfK spending data

(1)	(2)	(3)	(4)	(5)
last digit of child	child benefit in	child bonus in	child bonus in	child bonus in
benefit number	January 2021	September 2020	October 2020	May 2021
0	05.01.2021	04.09.2020	05.10.2020	05.05.2021
1	08.01.2021	07.09.2020	07.10.2020	06.05.2021
2	11.01.2021	08.09.2020	08.10.2020	07.05.2021
3	12.01.2021	09.09.2020	08.10.2020	10.05.2021
4	13.01.2021	10.09.2020	12.10.2020	11.05.2021
5	14.01.2021	11.09.2020	14.10.2020	12.05.2021
6	15.01.2021	14.09.2020	15.10.2020	17.05.2021
7	18.01.2021	16.09.2020	16.10.2020	18.05.2021
8	19.01.2021	18.09.2020	19.10.2020	19.05.2021
9	21.01.2021	21.09.2020	21.10.2020	21.05.2021

No correlation of child benefit number and observables

	child benefit number	child benefit number
female	0.196	0.207
	(0.226)	(0.241)
age	0.000	0.003
	(0.009)	(0.010)
East Germany	-0.010	-0.036
	(0.167)	(0.186)
number of eligible kids	-0.047	0.023
	(0.176)	(0.194)
household size	0.019	-0.021
	(0.139)	(0.152)
single	-0.198	-0.216
	(0.287)	(0.315)
college or more	0.178	0.121
	(0.181)	(0.204)
total spending in August	0.000	0.000
	(0.000)	(0.000)
household constrained	-0.328	-0.376
	(0.278)	(0.304)
low income	-0.124	-0.145
	(0.173)	(0.196)
checks account weekly		0.023
		(0.198)
low wealth		-0.083
		(0.181)
high analytical skill		-0.121
		(0.177)
high financial literacy		0.192
		(0.174)
N	1846	1474

Estimating the MPC: baseline specification

Difference-in-difference regression

$$y_{it} = \alpha_i + \gamma_{ct} + \beta Treat_i Post_{it} + \delta X_{ct} + \varepsilon_{it}$$

where

- y_{it}: spending by household i at date t normalized by average consumption of i
- α_i : household FE γ_{ct} : county x date FE
- $Treat_i$: dummy = 1 if household i eligible for child bonus
- ullet Post_{it}: dummy = 1 if household i has received child bonus by day t
- X_{ct} : Covid case rate and restriction index at daily level
- \bullet ε_{it} error term clustered at the household level

Estimating daily spending effects

$$y_{it} = \alpha_i + \gamma_t + \sum_{k=-5, k \neq -1}^{13} \beta_k D_{it}^k + \varepsilon_{it}$$

where

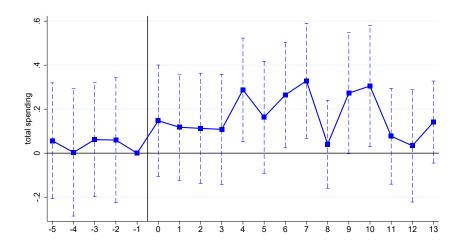
- D_{it}^k : dummy indicating that payment of child bonus to household i on day t occurred k days ago
- Endpoints D_{it}^{13} and D_{it}^{-5} of effect window are binned to capture long-term effect before and after effect window
- ullet Estimates to be interpreted relative to pre-treatment day k=-1
- Account for heterogeneous treatment effects due to differential treatment timing (Sun and Abraham, 2021)

MPC estimates: September 2020

	(1)	(2)	(3)	(4)	
	total spending	total spending	total spending	total spending	
Treat x Post	0.105***	0.106***	0.109***	0.099***	
	(0.028)	(0.028)	(0.029)	(0.031)	
Household FE Date FE Covid controls	yes yes	yes yes yes	yes	yes	
Date × county FE Covid controls × parent		·	yes	yes yes	
MPC	0.117***	0.118***	0.122***	0.111***	
	(0.031)	(0.031)	(0.032)	(0.034)	
N	271530	271530	271500	271500	
# cluster	9051	9051	9050	9050	

- Convert β into marginal propensity to consume by
 - Cumulating the percentage effect
 - Multiply by mean spending to get € estimate
 - ► Divide by average transfer received

Daily spending effects: Sun and Abraham (2021)



▶ similar results in standard event study

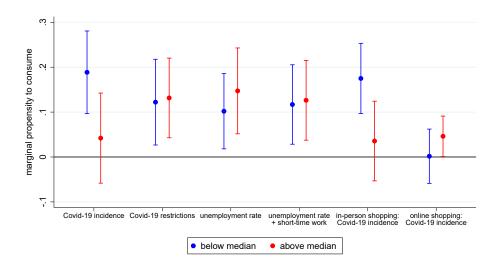
Robustness checks

- Our results are robust to
 - including spending outliers
 - excluding households that likely do not benefit from child bonus
 - excluding households unsure about payment date
 - other transformations of outcome
- MPC increases to 21% over three months
- The child bonus did increase the number of contacts
- We do not find any effect
 - of the two policy announcements
 - ▶ in any month in 2019 ▶
 - of the child benefit on labor supply

Effect driven by non-durables and in-person spending

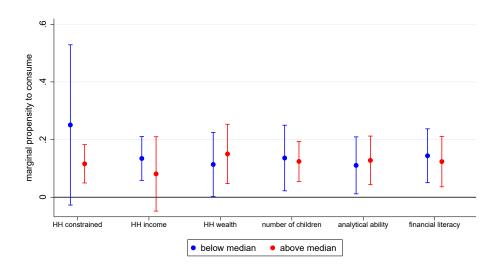
	(1) spending: semi-durables	(2) spending: non-durables	(3) spending: in-person	(4) spending: online
Treat × Post	0.010	0.106***	0.113***	0.212
	(0.066)	(0.027)	(0.028)	(0.142)
Household FE	yes /	yes	yes /	yes /
Date x county FE	yes	yes	yes	yes
MPC	0.004	0.081***	0.119***	0.028
	(0.028)	(0.021)	(0.030)	(0.019)
N	195120	270240	271260	55560
# cluster	6504	9008	9042	1852

Treatment heterogeneity by regional characteristics



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Treatment heterogeneity by personal characteristics



No effect in October 2020 ...

	(1)	(2)	(3)	(4)
	total spending	total spending	total spending	total spending
Panel A: €100 per chile	d payment in October 2	2020		
Treat x Post	0.000	0.001	0.006	-0.025
	(0.026)	(0.026)	(0.027)	(0.032)
Household FE Date FE Covid controls	yes yes	yes yes yes	yes	yes
Date x county FE Covid controls x parent		· ·	yes	yes yes
MPC	0.001	0.002	0.015	-0.061
	(0.064)	(0.064)	(0.066)	(0.079)
N	280612	280612	280581	280581
# cluster	9052	9052	9051	9051

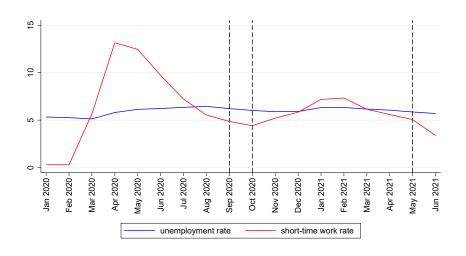
... or in May 2021

	(5)	(6)	(7)	(8)
	total spending	total spending	total spending	total spending
Panel B: €150 per child	payment in May 2021	[
Treat x Post	0.006	0.005	0.000	-0.004
	(0.026)	(0.026)	(0.026)	(0.033)
Household FE Date FE Covid controls	yes	yes yes yes	yes	yes
Date x county FE Covid controls x parent		yes	yes	yes yes
MPC	0.010	0.008	0.001	-0.006
	(0.043)	(0.043)	(0.044)	(0.055)
N	261764	261764	261733	261733
# cluster	8444	8444	8443	8443

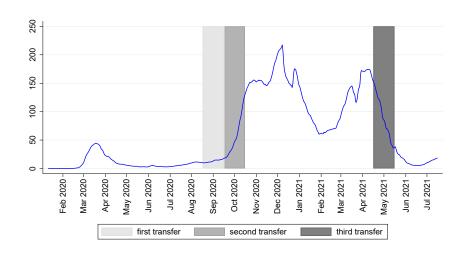
Aggregate Effect of the child bonus

- Null effects push the aggregate 3-month MPC down to 9.3%
 - Assuming similar effects on durables and services: 3-month MPC of 24.5%
- What changed over time to push down the MPC?
 - Variation in transfer size unlikely to explain the null effects
 - Macro conditions were very similar
 - Covid situation was very different during 2nd and 3rd transfer

Macro conditions over time



Covid case rate over time



Conclusions

- We estimate the spending effects of the German child bonus
 - First transfer had a significant spending effect
 - ▶ MPC higher in areas with lower Covid-19 case rates
 - Second and third transfer had no discernible effect
 - Related to higher infection numbers
- Overall MPC of the transfers rather low: between 9% and 25%
 - Stimulus less effective when case rates were high
 - Same stimulus could have been archieved at lower cost
 - Households saved substantial amounts of the transfer

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Tax treatment of child bonus

Rich households ultimately do not benefit from child bonus

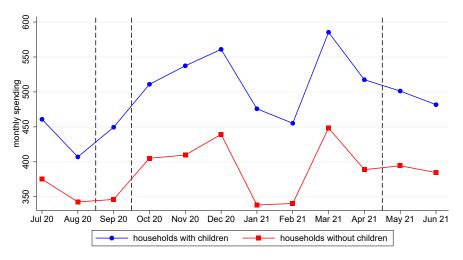
- For each child, tax authority compares:
 - Sum of child benefit and bonus
 - Tax deduction through child-related income tax allowance ('Kinderfreibetrag' = part of your income that is not taxed if you have children)
- If (2) exceeds (1), summed over all children, household does not benefit from child bonus
- Example: Household with 3 children
 - Income up to €67.816 benefits fully from child bonus
 - ▶ Income between €67.816 and €105.912 benefits partially
 - ▶ Income above €105.912: no benefit from child bonus
- ⇒ Roughly 80% of households benefit in full from child bonus

https://www.bundesfinanzministerium.de/Content/DE/FAQ/2020-07-29-FAQ-Kinderbonus-Entlastungsbetrag.html



2/23

Spending by households with and without children back



Notes: Figure plots average monthly expenditure for households with and without children. Dotted line indicates child bonus payments.

Summary statistics: household level

		households	s with ch	ildren		h	ouseholds v	without (children	
	mean	sd	min	max	N	mean	sd	min	max	N
female	0.86	0.34	0	1	1846	0.67	0.47	0	1	7607
age	44.26	8.95	19	77	1846	61.00	12.05	19	77	7607
East Germany	0.26	0.44	0	1	1846	0.28	0.45	0	1	7607
household size	3.45	1.04	1	10	1846	1.62	0.62	1	6	7607
single	0.13	0.34	0	1	1846	0.44	0.50	0	1	7607
college or more	0.27	0.44	0	1	1846	0.27	0.45	0	1	7607
income per capita	1394.29	544.68	250	2500	1846	1688.50	565.64	250	2500	7607
net wealth (in €1000)	90.56	141.67	0	500	1476	79.43	133.78	0	500	5859
household constrained	0.07	0.26	0	1	1846	0.07	0.25	0	1	7593
analytical skill	5.39	2.52	0	10	1845	5.30	2.63	0	10	7587
financial literacy	4.39	2.62	0	10	1845	4.35	2.71	0	10	7597
number of eligible children	1.50	0.70	1	6	1846					





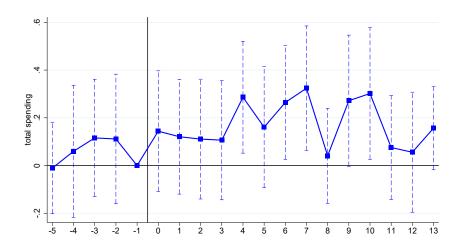
Summary statistics: county level

	mean	sd	min	max	N
September 2020					
unemployment rate	5.71	2.27	2.10	16.00	401
share of labor force in short-time work	4.60	2.43	1.03	20.87	401
Covid-19 incidence	10.92	9.73	0.00	112.27	12030
stringency index	32.32	5.04	20.72	42.74	12030
October 2020					
unemployment rate	5.51	2.24	1.90	15.60	401
share of labor force in short-time work	4.13	2.26	0.95	20.13	401
Covid-19 incidence	48.04	46.13	0.00	322.34	12431
stringency index	30.92	4.57	21.20	57.07	12431
May 2021					
unemployment rate	5.37	2.25	1.90	14.80	401
share of labor force in short-time work	4.73	2.10	0.00	18.88	401
Covid-19 incidence	90.29	57.24	2.34	541.64	12431
stringency index	52.81	14.92	6.06	66.28	12431





Daily spending effects: two-way fixed effect model back



Including top and bottom 1% of spending distribution \blacksquare



	(1)	(2)	(3)	(4)	
	total spending	total spending	total spending	total spending	
Treat × Post	0.108***	0.108***	0.111***	0.103***	
	(0.029)	(0.029)	(0.029)	(0.031)	
Household FE Date FE Covid controls	yes yes	yes yes yes	yes	yes	
Date x county FE Covid controls x parent			yes	yes yes	
MPC	0.120***	0.121***	0.124***	0.115***	
	(0.032)	(0.032)	(0.033)	(0.035)	
N	274620	274620	274590	274590	
# cluster	9154	9154	9153	9153	

Excluding HHs that likely did not benefit from bonus (back)



	(1)	(2)	(3)	(4)	
	total spending	total spending	total spending	total spending	
Treat x Post	0.100***	0.100***	0.102***	0.093***	
	(0.030)	(0.030)	(0.031)	(0.033)	
Household FE Date FE Covid controls	yes yes	yes yes yes	yes	yes	
Date x county FE Covid controls x parent			yes	yes yes	
MPC	0.111***	0.112***	0.113***	0.103***	
	(0.033)	(0.033)	(0.034)	(0.037)	
N	249330	249330	249300	249300	
# cluster	8311	8311	8310	8310	

Excluding households unsure about payment date Dack

	(1) total spending	(2) total spending	(3) total spending	(4) total spending
Treat × Post	0.141*** (0.038)	0.142*** (0.038)	0.156*** (0.040)	0.141*** (0.043)
Household FE	yes	yes	yes	yes
Date FE	yes	yes		
Covid controls	•	yes		
Date x county FE			yes	yes
Covid controls x parent				yes
MPC	0.156***	0.156***	0.173***	0.155***
	(0.042)	(0.042)	(0.044)	(0.048)
N	247260	247260	247230	247230
# cluster	8242	8242	8241	8241

- This seems to slightly reduce measurement error
- MPC estimate rises to between 15% and 17%

Outcome variable: inverse hyperbolic sine back

	(1)	(2)	(3)	(4)
	IHS total spending	IHS total spending	IHS total spending	IHS total spending
Treat x Post	0.076***	0.076***	0.088***	0.073***
	(0.021)	(0.021)	(0.021)	(0.023)
Household FE Date FE Covid controls	yes yes	yes yes yes	yes	yes
$\begin{array}{l} Date \times county \; FE \\ Covid \; controls \times parent \end{array}$			yes	yes yes
MPC	0.084***	0.085***	0.098***	0.081***
	(0.023)	(0.023)	(0.024)	(0.025)
N	271530	271530	271500	271500
# cluster	9051	9051	9050	9050

Outcome variable: ln(total spending + 1)

	(1) log total spending $+\ 1$	(2) log total spending $+\ 1$	(3) \log total spending $+$ 1	(4) log total spending + 3
Treat x Post	0.066***	0.066***	0.077***	0.072***
	(0.018)	(0.018)	(0.018)	(0.019)
HH FE Date FE Covid controls	yes yes	yes yes yes	yes	yes
Date x county FE Covid controls x parent		•	yes	yes yes
MPC	0.076***	0.076***	0.089***	0.083***
	(0.021)	(0.021)	(0.022)	(0.023)
N	269160	269160	269130	269130
# cluster	8972	8972	8971	8971

Outcome variable: spending in levels (back)

	(1) total spending	(2) total spending	(3) total spending	(4) total spending
MPC	0.134*** (0.048)	0.134*** (0.048)	0.135*** (0.047)	0.131*** (0.046)
Household FE	` yes ´	yes	yes	yes
Date FE	yes	yes		
Covid controls		yes		
Date × county FE			yes	yes
Covid controls x parent				yes
N	274620	274620	274590	274590
# cluster	9154	9154	9153	9153

Regression analysis: Announcement effect

$$\ln c_{it} = \alpha_i + \gamma_{ct} + \beta Treat_i Announcement_t + \varepsilon_{it}$$

where

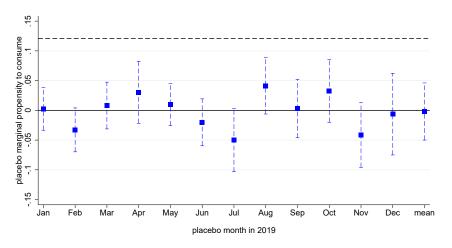
- ullet c_{it} total consumption spending by household i on day t
- α_i : household FE; γ_{ct} : county x date FE
- *Treat_i*: *i* eligible for child bonus
- Announcement_t: post policy announcement
- \bullet ε_{it} error term clustered at the household level

No effect of policy announcements (back)

	spending: semi-durables	spending: semi-durables	spending: semi-durables	spending: semi-durables
Panel A: Announcement of the	e September & Octo	ober 2020 payments		
Treatment × Announcement	-0.033	-0.033	0.023	0.012
	(0.097)	(0.097)	(0.102)	(0.108)
Household FE	yes	yes	yes	yes
Date FE	yes	yes		
Covid controls		yes		
Date x county FE			yes	yes
Covid controls x parent				yes
MPC	-0.006	-0.007	0.005	0.002
	(0.019)	(0.019)	(0.020)	(0.021)
N	112115	112115	112081	112081
# cluster	6595	6595	6593	6593
	total spending	total spending	total spending	total spending
Panel B: Announcement of the	e May 2021 paymen	t		
Treatment × Announcement	0.061	0.061	0.062	0.035
	(0.039)	(0.039)	(0.040)	(0.045)
Household FE	ves	ves	ves	ves
Date FE	yes	yes	•	,
Covid controls	•	yes		
Date x county FE		•	yes	yes
Covid controls x parent				yes

No effect of regular child benefit back

Are our estimates picking up response to regular child benefit?



- Estimate same model for September 2019
- Parents received child benefit, but no child bonus

Was there substitution to online spending? back



	(1) in-person spending: low cases	(2) in-person spending: high cases	(3) online spending: low cases	(4) online spending: high cases
Treat x Post	0.175***	0.036	0.012	0.429**
	(0.040)	(0.046)	(0.218)	(0.214)
HH FE	yes	yes	yes	yes
Date x county FE	yes	yes	yes	yes
MPC	0.176***	0.035	0.002	0.046**
	(0.040)	(0.045)	(0.031)	(0.023)
p-value of difference	0.0	024	0.1	171
N	135497	135249	27220	28234
# cluster	6645	7124	1364	1480

No effect on labor supply back

$$h_{it} = \alpha_i + \gamma_t + \beta Treat_i Childbonus_t + \varepsilon_{it}$$

• hit: weekly hours worked

• Treat_i: Dummy for eligible households

Childbonus_t: Dummy for September & October 2020

• α_i : household FE

• γ_t : survey wave FE

	(1) hours worked: respondent	(2) hours worked: partner	(3) hours worked: total
Treat × Child Bonus	0.134	0.496	0.228
	(0.338)	(0.446)	(0.531)
Household FE	yes	yes	yes
Month FE	yes	yes	yes
mean	34.882	35.224	54.974
N	7282	4611	7282
# cluster	2885	1824	2885

MPC in the medium term (back)

	(1)	(2)	(3)
	1-month estimation	2-month estimation	3-month estimation
	sample	sample	sample
Treat × Post	0.109***	0.058**	0.046*
	(0.029)	(0.026)	(0.027)
Household FE	yes ´	yes	yes
Date x county FE	yes	yes	yes
MPC	0.122***	0.161**	0.210*
	(0.032)	(0.072)	(0.121)
N	271500	552111	823732
# cluster	9050	9051	9052

More contacts due to increased economic activity (back)



	(1)	(2)	(3)	(4)
	number of shop	number of shop	number of shop	number of shop
	visits	visits	visits	visits
Treat x Post	0.030***	0.030***	0.031***	0.023**
	(0.009)	(0.009)	(0.009)	(0.010)
Household FE Date FE Covid controls	yes yes	yes yes yes	yes	yes
Date x county FE Covid controls x parent			yes	yes yes
Additional shop visits	0.665***	0.666***	0.706***	0.524**
	(0.202)	(0.202)	(0.208)	(0.222)
N	274620	274620	274590	274590
# cluster	9154	9154	9153	9153

- The transfer increased number of shop visits
- Trade-off between stimulus and higher infection risk

Heterogeneity by financial literacy and analytical skill back



	(9) high analytical	(10) low analytical	(11) high financial literacy	(12) low financial literacy
Treat × Post	0.099** (0.045)	0.115*** (0.039)	0.124*** (0.041)	0.116*** (0.042)
Household FE	yes	yes	yes	yes
Date x county FE	yes	yes	yes	yes
MPC	0.111**	0.128***	0.144***	0.124***
	(0.050)	(0.043)	(0.048)	(0.045)
p-value of difference	0.7	95	0.7	57
N	118950	151440	136530	134070
# cluster	3965	5048	4551	4469

Effect driven by areas with low case rates (back)

	(1)	(2)	(3)	(4)
	low Covid-19 incidence	high Covid-19 incidence	lax Covid-19 restrictions	strict Covid-19 restrictions
Treat × Post	0.165***	0.039	0.113**	0.115***
	(0.041)	(0.047)	(0.045)	(0.040)
Household FE	yes	yes	yes	yes
Date x county FE	yes	yes	yes	yes
MPC	0.189***	0.042	0.122**	0.132***
	(0.047)	(0.051)	(0.049)	(0.045)
p-value of difference	0.0	0.036		388
N	135651	135336	141620	129880
# cluster	6649	7129	5446	5149
	(5) low unemployment rate	(6) high unemployment rate	(7) low share of labor force either unemployed or in short-time work	(8) high share of labor force either unemployed or in short-time work
Treat × Post	0.091**	0.134***	0.100***	0.121***
	(0.038)	(0.044)	(0.039)	(0.043)
Household FE	yes	yes	yes	yes
Date x county FE	yes	yes	yes	yes
MPC	0.102**	0.147***	0.117***	0.126***
	(0.043)	(0.049)	(0.045)	(0.045)
p-value of difference	0.4	185	0.883	
N	135390	136110	135630	135870
# cluster	4513	4537	4521	4529

Effect by individual characteristics back

	(1) HH constrained	(2) HH unconstrained	(3) low income	(4) high income
Treat × Post	0.271*	0.103***	0.130***	0.061
	(0.153)	(0.030)	(0.037)	(0.050)
Household FE	yes	yes	yes	yes
Date x county FE	yes	yes	yes	yes
MPC	0.251*	0.116***	0.134***	0.081
	(0.142)	(0.034)	(0.039)	(0.066)
p-value of difference	0.	355	0.4	83
N	14640	252390	125730	145230
# cluster	488	8413	4191	4841
	(5)	(6)	(7)	(8)
	low wealth	high wealth	one child/small	two or more
			transfer	children/large
				transfer
Treat × Post	0.107**	0.127***	0.087**	0.151***
	(0.053)	(0.044)	(0.037)	(0.043)
Household FE	yes	yes	yes	yes
Date x county FE	yes	yes	yes	yes
MPC	0.114**	0.150***	0.136**	0.124***
	(0.057)	(0.053)	(0.058)	(0.035)
p-value of difference	0.	637	0.8	61
N	93390	116040	253020	244350
# cluster	3113	3868	8434	8145

Higher income losses for HHs with children

	(1)	(2)	(3)
	income drop since	same income as in	income increase since
	February 2020	February 2020	February 2020
household with eligible children	0.036***	-0.034***	-0.002
	(0.009)	(0.010)	(0.005)
mean	0.295	0.648	0.057
N	10831	10831	10831
# cluster	10831	10831	10831